

GREAT LAKES MAS USER ACADEMY

MAS USER ACADEMY



CS Solutions and Orion
Business & Accounting Solutions

Your hosts of the 2009 MAS 90-MAS 200 Users Academy



CS Solutions cordially invites you to join us for the 2009 MAS Users Academy. In our 6th year, this is a great opportunity to participate in an event designed especially for you, the end user. Come and spend a day learning about Sage MAS; what's new in the latest release, what's the future plan for the software, classes on specific topics and most important, a chance to network with other Sage MAS users like yourself. We are offering two session "tracks" that you can pick from: application oriented and technical oriented. The materials presented in each session will be provided to every attendee, so you won't miss a thing!



- WHEN** Thursday, September 24, 2009
- TIME** 8:00 am to 3:45 pm
- WHERE** Embassy Suites Hotel in Southfield, MI
- FEE** Academy fee is \$ 60 per person
Registration is required (see attached form)
Discounts available for companies registering more than one person and early registration.

8:00—8:30 am	Registration, coffee and complimentary continental breakfast	
8:30—9:15am	General Session	
	MAS90 & MAS200—The Road Ahead	
	<u>APPLICATION TRACK</u>	<u>TECHNICAL TRACK</u>
9:30—10:45am	Oops, I Did it Again!	Advanced Business Insights Explorer 4.3
11:00—12:15pm	Do This!, Not That—IM & PO	Crystal Reports and Standard MAS90 Reporting
12:15—1:00pm	COMPLIMENTARY LUNCH	
1:00—2:15pm	Streamline your MAS90 Processes	Advantages of Paperless Office
2:30—3:45pm	MAS90 Open Panel Q & A	Custom Office Module—Customizer

Other Highlights

- Network with other MAS Users!
- Find out about the next evolution of MAS90—EES!
- Meet the Sage Representative for the Great Lakes Area!



GREAT LAKES MAS USER ACADEMY SESSION OUTLINES

Session	Application Track	Technical Track
<p>Session 1 9:30 - 10:45</p>	<p>Oops, I Did it Again! How do I fix it</p> <p>This session will focus on how to identify a posting issue in MAS90/200. How to determine it's root cause, how to correct it and prevent it from happening again. How to verify information on your Journals and Registers before posting. We will be working with the modules General Ledger, Accounts Receivable, Accounts Payable, Purchase Orders, Sales Orders and Inventory.</p>	<p>Advanced Business Insights Explorer 4.3</p> <p>Make your sales and management reporting spark using Business Insights Explorer. We will show you how to use this powerful Business Intelligence Tool to easily create attractive reports, graphs and charts for the GL, AP, AR, IM, SO and PO modules. Be the star of your next company management meeting!</p>
<p>Session 2 11:00 - 12:15</p>	<p>Do This! Not That, Inventory and PO's</p> <p>Leave this session with a better understanding of the importance of product lines, the inventory valuation change utility, negative tiers, key inventory and purchase order reports, period end processing, physical count, purchases clearing GL account, trouble shooting and tips/tricks for working in Inventory and Purchase Orders.</p>	<p>Crystal Reports and Standard MAS90 Reporting</p> <p>We have covered Crystal Reports at many different levels during past conferences. This session will focus on how to add more value to your standard reports using Crystal. A few case studies will be covered, for example, create multiple versions of your AR aging report to highlight different variables. Leverage the Crystal Reporting tool that comes bundled with your MAS90 system to gain more insight from your financial data.</p>
<p>Session 3 1:00 - 2:15</p>	<p>Streamline your MAS90 Processes</p> <p>During this session we will explore some ideas on how to streamline your MAS90/200 processes to make yourself more lean and effective in these economic times. For example, simplify your task menus and report menus for increased productivity. Increase your profitability by using more drop shipments and lowering your carrying costs. You will leave this session with some great ideas to take back to the office.</p>	<p>Advantages of Paperless Office</p> <p>This new feature was added at level 4.3 and although many people have it set-up for saving documentation and reports, many people are not using it to its full benefit. Come to this class to learn how to: Get Paid Faster From Customers, Minimize/eliminate accounting related expenses, Automate needed tasks and Improve internal communications among staff and externally with your customers.</p>
<p>Session 4 2:30 - 3:45</p>	<p>MAS 90 Q & A Panel Discussion</p> <p>Our most popular session last year—back for another round! Attend this session to get answers for yourself and learn from others. An Open Panel of our brightest MAS90 staff will help answer the questions that keep you up at night. In consideration of other attendee questions, we will spend 5-10 minutes on each question presented.</p>	<p>Custom Office Module—Customizer</p> <p>This session will focus on how to utilize the customizer features in MAS90's Custom Office module to tailor your MAS90 screens to your specific business workflow. Will Demonstrate adding new fields to a MAS90 screen, to a form/invoice and to a report. Solve unique business challenges using the power of Customizer. A few case studies will be reviewed.</p>

Registration & Academy Fee: \$60 per person includes admission to all sessions and free breakfast and lunch. The fee for 2 or more people registering from the same company will be \$50 each. Please fill out the attached registration form and return to CS Solutions by the registration deadline, September 22, 2009



Facility: Embassy Suites Hotel
28100 Franklin Rd Southfield, MI 48034-5501 Phone 248-350-2000

GREAT LAKES MAS USER ACADEMY REGISTRATION FORM



10 S. Main Street, Suite 104
Mount Clemens, MI 48043
586-463-9600 ~ fax 586-463-4796

WHEN	September 24, 2009
TIME	8:00 am to 3:45 pm
WHERE	Embassy Suites Hotel in Southfield



To Register: Due to limited space, please register early! You can register by phone (586-463-9600 x140), online at www.cssolutions.net or email (seminar@cssolutions.net) or fax back this form to 586-463-4796.

CS Solutions will invoice the registration fee for the number of attendees registered (\$60 for one person, two or more attendees from the same company at \$50 each). Payment for the User Academy is expected by September 24, 2009. Upon registration we will bill you for your registration. Please fill out the form to include your choice for the sessions you plan on attending (this is just for us to get an approximate count for room size, you may change your sessions on the day of the event). You may also mix sessions between Application and Technical tracks. If you are registering more than one person, please copy this form and complete for each attendee.

Company Name _____

Attendee Name _____



Application Track



Technical Track

Session 1		Oops, I Did It Again!		Advance BIE 4.3
Session 2		Do This! Not That		Crystal Reports
Session 3		Streamline MAS90		Paperless Office
Session 4		MAS90 Open Panel Q & A		Customizer

General Directions - Embassy Suites Hotel 28100 Franklin Rd Southfield, MI 48034-5501 Phone 248-350-2000

From West Side - (Farmington Hills, Novi, Ann Arbor) Follow I-696 East to the North Telegraph Road Exit. Stay on the exit ramp, exit Northwestern Highway (US 10) North. Follow Northwestern Highway (US 10) North. The highway will become a divided highway. Turn left on Beck Road. The hotel entrance is 30 yards ahead on the left.

From East Side - (Royal Oak, Warren, St. Clair Shores) Follow I-696 west to Northwestern Highway (US 10) North. Northwestern Highway will become a divided highway. Turn left on Beck Road. The hotel entrance is 30 yards ahead on the left.